

Comparison of Proposals

	COLUMN A	COLUMN B		
	Entire County w/ Conversion	District/County/ Prosecutors w/ Conversion (No JPs)	District/County/ Prosecutors w/o Conversion (No JPs)	District/County <u>Only</u> (OCA Only) No Conv
Odyssey Annual Saas	\$64,360	\$20,200	\$20,200	\$0
Jury + Summons/SMS	\$35,112	\$35,112	\$35,112	
Eagle Recorder	\$36,999	\$36,999	\$36,999	
Auditor/Treasurer	\$33,044			
Total Discount	-\$20,185	-\$10,256	-\$10,256	
TOTAL Annual Saas Fees	\$149,330	\$92,311	\$92,311	\$0
Odyssey & Jury Project Fees	\$1,034,760	\$785,700	\$400,209	
Eagle Project Fees	\$59,790	\$59,790	\$59,790	
Incode Project Fees (Aud)	\$64,500			
TOTAL Project Fees	\$1,159,050	\$845,490	\$459,999	
FINAL Total (Saas + Project)	\$1,308,380	\$937,801	\$552,310	\$0.00

*All options assume the County/District Clerks will utilize the UCMS project through OCA.

*The Auditor/Treasurer's offices cost are not dependent on any other offices, therefore the costs are consistent.

*Jury and Eagle Recorder costs are not dependent on other variables and remain consistent.

November 8, 2021
(Exhibit #8)

COLUMN A

Brown County - Project Milestone Payment Summary

FY21/22	\$801,491.34
FY22/23	\$667,660.12

*FY start date Oct. 1

- Assumptions:**
- Contract executed November 2021 (estimate)
 - 12 month project duration (estimate)
 - Q1 2022 project kick-off (estimate)
 - Services are billed according to defined Milestones
 - 2 Years of SaaS costs are included in the totals

Total Cost	FY21/22		FY21/22		FY21/22		FY21/22		FY22/23	
	Q4 (2021) Oct-Dec	Q1 (2022) Jan-Mar	Q2 (2022) Apr-Jun	Q3 (2022) July-Sep	Q4 (2022) Oct-Dec	Q1 (2023) Jan-Mar				
Annual SaaS Fees										
SaaS Fees (Odyssey & Jury)	\$74,683								\$79,076	
SaaS Fees (Eagle Recorder)	\$33,299								\$33,299	
SaaS Fees (Incode Financials)	\$30,522								\$30,522	
Jury Transaction Fees	\$11,600		\$11,600							
Odyssey Project Services										
Stage 1 - Initiate & Plan		\$143,554								
Stage 2 - Assess & Define	\$243,006		\$243,006						\$289,647	
Stage 3 - Prepare Solution	\$289,647								\$66,992	
Stage 4 - Production Readiness	\$66,992								\$66,992	
Stage 5 - Production	\$66,992								\$66,992	
Stage 6 - Project Close	\$53,281								\$53,281	
Multi-Stage Deliverables	\$143,554	\$23,926		\$35,888		\$35,888		\$23,926		\$23,926
Jury Project Services										
Stage 1 - Initiate & Plan	\$17,760	\$17,760								
Stage 2 - Prepare Solution	\$16,400	\$8,200	\$8,200							
Stage 3 - Final Stage	\$8,575			\$8,575						
Eagle Recorder Project Services										
Project Services	\$59,790	\$19,930	\$19,930			\$19,930				
Hardware	\$2,100									
Incode Financial Project Services										
Project Services	\$64,500	\$21,500	\$21,500			\$21,500				
Quarterly Totals	\$140,604	\$234,870	\$340,124	\$85,893	\$590,453	\$77,207				

*Year 1 of SaaS
Included

*Year 2 of SaaS
Included

COLUMN B

Brown County - Project Milestone Payment Summary

Out of scope: JP Offices, Auditor/Treasurer

FY21/22 \$573,389.00

FY22/23 \$515,227.00

*FY start date Oct. 1

Assumptions:

- Contract executed November 2021 (estimate)
- 12 month project duration (estimate)
- Q1 2022 project kick-off (estimate)
- Services are billed according to defined Milestones
- 2 Years of SaaS costs are included in the totals

Total Cost	FY21/22		FY21/22		FY21/22		FY21/22		FY22/23	
	Q4 (2021) Oct-Dec	Q1 (2022) Jan-Mar	Q2 (2022) Apr-Jun	Q3 (2022) July-Sep	Q4 (2022) Oct-Dec	Q1 (2023) Jan-Mar				
Annual SaaS Fees										
SaaS Fees (Odyssey & Jury)	\$37,155.00	\$37,155							\$39,340	
SaaS Fees (Eagle Recorder)	\$33,299.00	\$33,299							\$33,299	
Jury Transaction Fees	\$11,600.00		\$11,600							
Odyssey Project Services										
Stage 1 - Initiate & Plan	\$114,888	\$114,888								
Stage 2 - Assess & Define	\$195,230		\$195,230						\$238,049	
Stage 3 - Prepare Solution	\$238,049								\$53,614	
Stage 4 - Production Readiness	\$53,614								\$66,992	
Stage 5 - Production	\$53,614									
Stage 6 - Project Close	\$45,637									\$45,637
Multi-Stage Deliverables	\$114,888	\$119,148	\$28,722	\$28,722				\$19,148		\$19,148
Jury Project Services										
Stage 1 - Initiate & Plan	\$17,760	\$17,760								
Stage 2 - Prepare Solution	\$16,400	\$8,200	\$8,200							
Stage 3 - Final Stage	\$8,575			\$8,575						
Eagle Recorder Project Services										
Project Services	\$59,790	\$19,930	\$19,930	\$19,930				\$19,930		
Hardware	\$2,100.00	\$2,100								
Quarterly Totals	\$72,554	\$179,926	\$263,682	\$57,227	\$450,442	\$64,785				

*Year 1 of SaaS included

*Year 2 of SaaS included